

How to Motivate the Unmotivated

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The Tutoring Solution

Why are Students Unmotivated?

- Internal
 1. Failure Perception
 2. Need for Control
 3. Depressed
- External
 1. Lack of Support
 2. Lack of Tools
 3. Societal Demands
 4. Violence
 5. Drugs and Alcohol

Our Students

- Students are inherently motivated to learn. They learn to be unmotivated when they repeatedly fail.
- Students have basic needs to belong, be competent and to influence what happens to them. Motivation occurs most often when those basic needs are met.

Our Core Beliefs

1. Every student can be successful
2. We have the ability to improve the lives of our students.

What Can We Do to Make Our Students Successful?

1. Focus on Effort
2. Foster Hope
3. Respect Power
4. Be Enthusiastic
5. Build Relationships
6. Invest

7 Tips to Encourage Effort

1. Build on Mistakes
2. Redo Work
3. Separate Effort from Achievement
4. Improve One Thing Per Day
5. Be Courteous
6. Ask for Small Things First
7. Give a Reason

12 Tips to Create Hope

1. Show How Achievement Benefits Their Lives
2. Ensure Adequacy of Basic Skills
3. Create Challenges that Can Be Mastered
4. Acknowledge Your Mistakes
5. Develop Goals
 - Decide, Plan, Praise
6. Get Organized
7. Focus on Success
8. Focus on the Learning Process
9. Give Before You Get
10. Demand More than You Expect
11. Recognize, Encourage and Support "Positive Affirmations"
12. Use Real World Examples

8 Tips to Give Students Control

1. Challenge Refusals Respectfully
2. Give Choices
3. Ask for Opinions
4. Let Them Teach You
5. Defer to Student Power
6. Enlist Help from Care Takers
7. Show Students They Have What it Takes
8. Use Short-Term Gain

5 Tips to Building a Strong Relationship

1. Let Them Know They are Important to Us
2. Be Open to Feedback
3. Offer Genuine Compliments
4. Share Stories of Yourself as a Student
5. Give Positive Feedback to Care Takers

4 Tips to Demonstrate Enthusiasm

1. Let Them Know You Love Being Their Tutor
2. Be a Life-Long Learner
3. Be Light-Hearted
4. Use Their Interests

6 Tips to Show You Care

1. Call Them
2. Communicate with Care Takers
3. Promote Them
4. Acknowledge Their Interests
5. Care About Their Success
6. Ask Them About Themselves

Questions?
