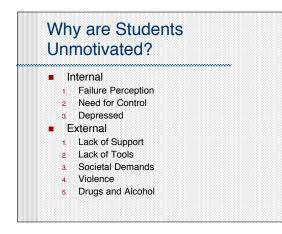
How to Motivate the Unmotivated

By Zeb Welborn from The Tutoring Solution



Our Students

- Students are inherently motivated to learn. They learn to be unmotivated when they repeatedly fail.
- Students have basic needs to belong, be competent and to influence what happens to them. Motivation occurs most often when those basic needs are met.

Our Core Beliefs

- 1. Every student can be successful
- 2. We have the ability to improve the lives of our students.

What Can We Do to Make Our Students Successful?

- 1. Focus on Effort
- 2. Foster Hope
- 3. Respect Power
- 4. Be Enthusiastic
- 5. Build Relationships
- 6. Invest

7 Tips to Encourage Effort

- 1. Build on Mistakes
- 2. Redo Work
- 3. Separate Effort from Achievement
- 4. Improve One Thing Per Day
- 5. Be Courteous
- 6. Ask for Small Things First
- 7. Give a Reason

12 Tips to Create Hope

- 1. Show How Achievement 7. Focus on Success Benefits Their Lives 8. Focus on the Learn 2. Ensure Adequacy of
- **Basic Skills** 3. Create Challenges that
- Can Be Mastered
- Acknowledge Your Mistakes
- 5. Develop Goals
- Decide, Plan, Praise 6. Get Organized
- Focus on the Learning Process 8.
- 9. Give Before You Get 10. Demand More than You
- Expect 11. Recognize, Encourage
- and Support "Positive Affirmations" 12. Use Real World
- Examples

8 Tips to Give Students Control

- 1. Challenge Refusals Respectfully
- 2. Give Choices
- Ask for Opinions 3.
- 4. Let Them Teach You
- 5. Defer to Student Power
- Enlist Help from Care Takers 6.
- Show Students They Have What it Takes 7.
- 8 Use Short-Term Gain

5 Tips to Building a Strong Relationship

- 1. Let Them Know They are Important to Us
- 2. Be Open to Feedback
- 3. Offer Genuine Compliments
- Share Stories of Yourself as a Student 4.
- 5. Give Positive Feedback to Care Takers

4 Tips to Demonstrate Enthusiasm

- 1. Let Them Know You Love Being Their Tutor
- 2. Be a Life-Long Learner
- 3. Be Light-Hearted
- 4. Use Their Interests

6 Tips to Show You Care

1. Call Them

- 2. Communicate with Care Takers
- 3. Promote Them
- Acknowledge Their Interests
- 5. Care About Their
- Success
- 6. Ask Them About Themselves

