### WOOP for Classrooms: Overview

Character LAB

WWW.CHARACTERLAB.ORG

**SELF-CONTROL** 

### WHAT IS WOOP?

WOOP is a practical, accessible, evidence-based activity that helps students find and fulfill their wishes. In character development terms, WOOP builds self-control.

WOOP is named for each step in the process: identifying your Wish, imagining the Outcome, anticipating the Obstacle, and developing a specific Plan.

WOOP can help with any kind of wish, whether it's something large ("I want to start a school newspaper") or comparatively small ("I want to get an A in Science this quarter"). WOOP works equally well for academic, athletic, or personal wishes. It can be used one-on-one, in a small group, or with an entire class.

#### WHAT'S THE SCIENCE?

Developed by Gabriele Oettingen and Peter M. Gollwitzer, professors at New York University, WOOP has been tested in classrooms, gyms, and health care settings.

In schools, WOOP significantly improves effort, attendance, homework completion, and GPA. Outside of schools, WOOP has been shown to reduce stress, increase engagement, improve time management, and promote physical health.

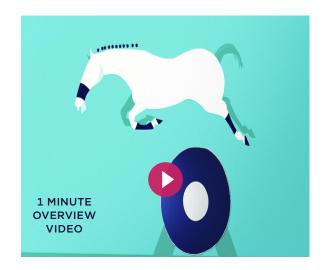
#### WHAT MAKES IT EFFECTIVE?

Often, people fixate on how great it would feel to achieve their wish—but overlook the obstacles to that wish. WOOP works because it guides students through those in-between and oft-forgotten steps.

Rather than pursuing goals that feel imposed by others, WOOP taps into a student's intrinsic interests.

eaching students how to achieve important wishes is the difference between a lifetime of "I wanted to" and a lifetime of "I did."

### WOOP OVERVIEW VIDEO AND ADDITIONAL RESOURCES:

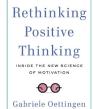












RETHINKING
POSITIVE
THINKING
BY GABRIELE
OETTINGEN

### WOOP for Classrooms: Facilitation Guide



### **FAQ**



### AS A FACILITATOR, HOW DIRECTIVE SHOULD I BE?

In order for WOOP to be successful, the participant needs to think through and identify their own wish, outcome, obstacle, and plan. You might see the wish and obstacle as obvious for this person, but you want the person to work it out and have their own breakthrough. Be patient.

## CAN I MAKE CHANGES TO THE WOOP PROCESS?

No: the science behind the success of WOOP has to do with the exact formula. The sequence, language, imagery and state of mind created are all critical to the method's success.

# WHAT MAKES WOOP DIFFERENT FROM OTHER GOAL-SETTING STRATEGIES?

WOOP focuses on mental contrasting, which asks participants to contrast their wishes with potential obstacles. The visualization process helps participants vividly experience their desired futures in contrast with the obstacles. Then, when an obstacle arises, a nonconscious signal triggers a participant's effective action.

### SAMPLE SCRIPT



When you're ready to WOOP, try saying something like this to the class:

"WOOP is a strategy that will help you gain insight into your daily life and fulfill your wishes. Relax while I guide you through WOOP. The next few minutes are just for you."

"WISH: Write a wish that is important to <u>you</u>. The wish should be difficult but achievable. State it briefly."

"OUTCOME: How will it feel when you accomplish this?
Close your eyes and really imagine it."

"OBSTACLE: What is an internal obstacle? This must be something that you have control over.

Close your eyes and imagine your obstacle."

"PLAN: What is your specific plan? What is the exact thing you will do? This plan should be easy to remember."

"We just completed WOOP. We'll check in on (date, time) again. WOOP is most helpful when it becomes a habit, so we'll practice WOOP more and you'll find it easier each time."

# WOOP



WOOP helps people do the things they really want to do.

**WISH** 

What is an important wish that you want to accomplish? Your wish should be challenging but feasible.

Specific; requires self-control; can be accomplished in time frame

Get an A on my biology quiz

**OUTCOME** 

What will be the best result from accomplishing your wish? How will vou feel?

Pause and really imagine the outcome.

Fulfilling and motivating; clearly visualized; reduced to most crucial aspects

Best outcome: I'll feel proud

My wish:

**OBSTACLE** 

What is the main obstacle inside you that might prevent you from accomplishing vour wish?

Pause and really imagine the obstacle.

Inner obstacle, not outside barrier; clearly visualized; reduced to most crucial aspects

I procrastinate My obstacle:

PLAN

What's an effective action to tackle the obstacle? Make a when-then plan. Observable action rather than internal decision

When:

I finish dinner
Student has all resources/skills needed to

implement plan Then I will:

Make 5 flash cards (my action)

# WOOP

Name
------

WOOP helps people do the things they really want to do.

W

#### **WISH**

What is an important wish that you want to accomplish? Your wish should be challenging but feasible.

My wish:

O

#### OUTCOME

What will be the best result from accomplishing your wish? How will you feel?

Pause and really imagine the outcome.

Best outcome:

O

#### **OBSTACLE**

What is the main obstacle inside you that might prevent you from accomplishing your wish?

Pause and really imagine the obstacle.

My obstacle:

P

#### **PLAN**

What's an effective action to tackle the obstacle? Make a when-then plan.

When:

Then I will: (my action)